

**HSBC BANK MIDDLE EAST LIMITED
QATAR BRANCH**

**FINANCIAL STATEMENTS
AS AT AND FOR THE YEAR ENDED
31 DECEMBER 2008**

HSBC Bank Middle East Limited - Qatar Branch

FINANCIAL STATEMENTS

As at and for the year ended 31 December 2008

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INDEPENDENT AUDITORS' REPORT

To:
The Management
HSBC Bank Middle East Limited - Qatar Branch

Report on the financial statements

We have audited the accompanying financial statements of HSBC Bank Middle East Limited - Qatar Branch (the "Bank"), which comprise the balance sheet as at 31 December 2008, the income statement, statements of recognised income and expense and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's responsibility for the financial statements

The management of the Bank is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the applicable provisions of Qatar Central Bank regulations. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2008, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards and the applicable provisions of Qatar Central Bank regulations.

Report on other legal and regulatory requirements

In addition, in our opinion, the Bank has maintained proper accounting records and the financial statements are in agreement therewith. We are not aware of any violations of the provisions of Qatar Central Bank Law No. 33 of 2006 and the amendments thereto or the terms of the Bank's license, having occurred during the year which might have had a material effect on the business of the Bank or its financial position as at 31 December 2008. Satisfactory explanations and information have been provided to us by the management in response to our requests.

26 February 2009
Doha
State of Qatar

Ahmed Hussain
KPMG
Qatar Auditors' Registry No. 197

As at 31 December 2008

In thousands of Qatar Riyals

| | Note | 2008 | 2007 |
|---|--------|-------------------|-------------------|
| ASSETS | | | |
| Cash and balances with Qatar Central Bank | 5 | 787,613 | 2,419,510 |
| Due from banks and other financial institutions | 6 | 2,977,363 | 1,716,505 |
| Loans and advances to customers | 7 | 7,136,679 | 5,325,180 |
| Available for sale financial assets | 8 | 3,280,758 | 581,310 |
| Plant and equipment | 9 | 9,767 | 12,648 |
| Other assets | 10 | 241,033 | 228,831 |
| Total assets | | 14,433,213 | 10,283,984 |
| LIABILITIES AND EQUITY | | | |
| LIABILITIES | | | |
| Customer deposits | 11 | 10,278,787 | 7,508,009 |
| Due to banks and other financial institutions | 12 | 2,547,967 | 1,447,419 |
| Other liabilities | 13 | 525,853 | 529,326 |
| Total liabilities | | 13,352,607 | 9,484,754 |
| EQUITY | | | |
| Capital | 14(a) | 10,000 | 10,000 |
| Legal reserve | 14(b) | 10,000 | 10,000 |
| Other reserve | 14(c) | 121,183 | 121,183 |
| Fair value reserve | 14(d) | 4,318 | 103 |
| Actuarial valuation reserve | 14 (e) | (2,560) | (774) |
| Retained earnings | | 937,665 | 658,718 |
| Total equity | | 1,080,606 | 799,230 |
| Total liabilities and equity | | 14,433,213 | 10,283,984 |

The financial statements were approved and signed on behalf of the Management of HSBC Bank Middle East Limited - Qatar Branch by the following on 26 February 2009.

Abdul Hakeem Mustafawi
Chief Executive Officer

Aravind Krishnaswamy
Financial Controller

The attached notes 1 to 32 form an integral part of these financial statements.

For the year ended 31 December 2008

In thousands of Qatar Riyals

| | Note | 2008 | 2007 |
|---|------|-----------------------|-----------------------|
| Interest income | 15 | 631,894 | 559,795 |
| Interest expense | 15 | <u>(219,273)</u> | <u>(197,983)</u> |
| Net interest income | | <u>412,621</u> | <u>361,812</u> |
| Fee and commission income | | 248,443 | 163,789 |
| Fee and commission expense | | <u>(14,565)</u> | <u>(12,342)</u> |
| Net fee and commission income | 16 | <u>233,878</u> | <u>151,447</u> |
| Profit from foreign currency transactions | 17 | 135,581 | 74,751 |
| Other operating (loss)/income | 18 | (243) | 27,110 |
| Income from Islamic finance and investment activities | 19 | <u>29,557</u> | <u>9,028</u> |
| Net operating income | | 811,394 | 624,148 |
| Net impairment loss on loans and advances | | (72,218) | (8,175) |
| Depreciation | 9 | (6,796) | (7,046) |
| Impairment loss on leased building | 10 | - | (21,278) |
| General and administrative expenses | 20 | <u>(310,521)</u> | <u>(220,427)</u> |
| Profit before income tax | | 421,859 | 367,222 |
| Income tax expense | 21 | <u>(143,199)</u> | <u>(116,100)</u> |
| Profit for the year | | <u>278,660</u> | <u>251,122</u> |

The attached notes 1 to 32 form an integral part of these financial statements.

For the year ended 31 December 2008

In thousands of Qatar Riyals

| | 2008 | 2007 |
|--|-----------------------|----------------|
| Net change in fair value of available for sale financial assts | 3,752 | (785) |
| Actuarial (loss) / gain on end of service benefits | <u>(1,786)</u> | <u>694</u> |
| Income and expense recognised directly in equity | 1,966 | (91) |
| Profit for the year | 278,660 | 251,122 |
| Total recognised income and expense for the period | <u>280,626</u> | <u>251,031</u> |

The attached notes 1 to 32 form an integral part of these financial statements.

For the year ended 31 December 2008

In thousands of Qatar Riyals

| | Note | 2008 | 2007 |
|---|------|-------------------------|-------------------------|
| Cash flows from operating activities | | | |
| Profit before income tax | | 421,859 | 367,222 |
| <i>Adjustments for:</i> | | | |
| Depreciation | 9 | 6,796 | 7,046 |
| Fair value changes on hedged portion of available for sale financial assets | | 345 | 1,852 |
| Provision for impairment of loans and advances, net | | 72,218 | 6,839 |
| Impairment of leasehold premises | 10 | - | 21,278 |
| Provision for employees end of service benefits | 13 | 9,186 | 5,407 |
| Changes in fair value of derivatives | 17 | 6,480 | 2,758 |
| Loss on sale of plant and equipment | | 40 | 1,426 |
| | | <u>516,924</u> | <u>413,828</u> |
| Increase in balances with Qatar Central Bank | | (267,966) | (120,382) |
| Increase in loans and advances to customers | | (1,883,717) | (2,221,015) |
| Increase in other assets | | (11,452) | (97,035) |
| Increase in customer deposits | | 2,770,778 | 978,786 |
| Increase in due to banks and other financial institutions | | 1,100,548 | 116,837 |
| (Decrease)/ increase in other liabilities | | <u>(44,066)</u> | <u>1,991,545</u> |
| | | 2,181,049 | 1,062,564 |
| Employees end of service benefits paid | 13 | (3,723) | (2,521) |
| Income tax paid | | <u>(116,335)</u> | <u>(81,221)</u> |
| Net cash from operating activities | | <u>2,060,991</u> | <u>978,822</u> |
| Cash flows from investing activities | | | |
| Proceeds from redemption of available for sale financial assets | 8 | (6,902,131) | - |
| Disposals of available for sale financial assets | 8 | 4,206,090 | 10,925 |
| Purchase of plant and equipment | 9 | (3,964) | (6,150) |
| Proceeds from sale of plant and equipment | | 9 | - |
| Net cash(used in) / from investing activities | | <u>(2,699,996)</u> | <u>4,775</u> |
| Cash flows from financing activities | | | |
| Profits remitted to Head Office | | - | (72,830) |
| Net cash used in financing activities | | <u>-</u> | <u>(72,830)</u> |
| Net (decrease) / increase in cash and cash equivalents | | (639,005) | 910,767 |
| Cash and cash equivalents at 1 January | | <u>3,895,453</u> | <u>2,984,686</u> |
| Cash and cash equivalents at 31 December | 28 | <u><u>3,256,448</u></u> | <u><u>3,895,453</u></u> |

The attached notes 1 to 32 form an integral part of these financial statements.

For the year ended 31 December 2008

1. LEGAL STATUS AND PRINCIPAL ACTIVITIES

HSBC Bank Middle East Limited is a Company incorporated in Jersey and its ultimate holding Company is HSBC Holdings Plc (the "Group"), which is registered in England. These financial statements represent the assets, liabilities and results of HSBC Bank Middle East Limited, Qatar Branch (the "Bank"). The principal office address of the bank in Qatar is P.O. Box 57, Doha.

The principal activities of the Bank in Qatar are commercial and Islamic banking services which are carried out from six branches.

2. BASIS OF PREPARATION

a) Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") and the relevant laws and banking regulations prescribed by the Qatar Central Bank ("QCB").

b) Basis of measurement

These financial statements are prepared under the historical cost convention, except for available for sale financial assets and derivative financial instruments which are measured at fair value.

c) Functional and presentation currency

The financial statements are presented in Qatar riyals which is the Bank's functional currency and all values are rounded to the nearest thousand (QR '000) except when otherwise indicated.

d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are described in the note 31.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements:

a) Financial Instruments

Financial instruments represent the Bank's financial assets and liabilities. Financial assets include cash and bank balances with Qatar Central bank, current accounts and placements with banks and other financial institutions, loans and advances to customers, available for sale investments and certain other assets. Financial liabilities include customer deposits and due to banks and other financial institutions. Financial instruments also include contingent liabilities and commitments not recognised and certain other liabilities adequately disclosed in the respective notes to the financial statements.

i) Recognition

The Bank initially recognises loans and advances to customers and customer deposits on the date that they are originated. All other financial assets and liabilities are initially recognised on the trade date at which the bank becomes a party to the contractual provisions of the instrument.

A financial asset or a financial liability is initially measured at fair value plus (for an item not subsequently measured at fair value through profit and loss) transaction costs that is directly attributable to its acquisition or issue.

For the year ended 31 December 2008

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

a) Financial Instruments (continued)

ii) De-recognition

The Bank derecognises a financial asset when the contractual rights to receive cash flows from that asset expire or it transfers the right to receive the contractual cash flows of that asset in a transaction in which substantially all the risks and rewards of ownership of the financial assets are transferred.

The Bank derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

iii) Offsetting

Financial assets and liabilities are set off and the net amount presented in the balance sheet when, and only when, the Bank has a legal right to set off the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. Income and expenses are presented on a net basis only when permitted by an accounting standard, or for gains and losses arising from a group of similar transactions.

iv) Measurement

Non-derivative financial instruments

Cash and cash equivalents

Cash and cash equivalents comprise notes and coins on hand, balances with banks and other financial institutions and balances with Qatar Central Bank all having an original maturity of less than 90 days. This excludes the cash reserve with Qatar Central Bank which is not available for use by the Bank.

Cash and cash equivalents are carried at amortised cost in the balance sheet.

Loans and advances to customers and placements with banks and other financial institutions

Placements with banks and other financial institutions and loans and advances to customers are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These are measured at amortised cost using the effective interest method, less any impairment losses. Loans and advances to customers are shown at amortised cost after deducting any provisions for impairment losses. Specific provision for impairment is calculated after considering the difference between the carrying amount and the recoverable amount, which is the present value of the expected cash flows discounted at the original effective interest rate. Loans and advances to customers are written off only in circumstances where all reasonable restructuring and collection efforts have been exhausted.

Islamic financing to customers such as Murabaha and Tawarooq are stated at their gross principal amount less any amount received, provision for impairment, profit in suspense and unearned profit.

Available for sale financial assets

Available for sale financial assets are those non-derivative financial assets intended to be held for an indefinite period of time, which may be sold in response to liquidity requirements or changes in interest rates, exchange rates or equity prices. Available for sale financial assets are measured at fair value on an individual basis.

Available for sale financial assets of the Bank represent investments in quoted and unquoted Government bonds and certificates of deposit.

Available for sale financial assets, which are quoted and not hedged, are subsequently remeasured at fair value. Any gain or loss arising from a change in their fair value is recognised directly in fair value reserve, until the investment is sold or impaired, at which time the cumulative gain or loss previously recognised in equity under fair value reserve will be included in the income statement.

For the year ended 31 December 2008

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

a) Financial Instruments (continued)

iv) Measurement (continued)

Available for sale financial assets, both quoted and unquoted and hedged, are subsequently remeasured at fair value and any gain or loss arising from a change in their fair value of the hedged portion is recognised directly in the income statement.

Unrealised gains or losses arising from a change in the fair value are recognised directly in equity under fair value reserve until the investment is sold, at which time the cumulative gain or loss previously recognised in equity is included in the income statement.

Customer deposits and due to banks and other financial institutions

Customer deposits and due to banks and other financial institutions are measured at amortised cost. The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation.

Other assets and liabilities

All other assets and liabilities which are financial instruments are stated at amortised cost.

Derivative financial instruments

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including discounted cash flow models and option pricing models, as appropriate. All derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Derivative financial instruments include interest rate swaps and cross currency swaps.

The resultant gains and losses from derivatives held for trading purposes are included in the income statement.

For the purpose of hedge accounting, hedges are classified as fair value hedges. Fair value hedges hedge the exposure to changes in the fair value of a recognised asset or a liability. Cash flow hedges hedge exposure to the variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability of a forecasted transaction.

In relation to fair value hedges which meet the conditions for hedge accounting, any gain or loss from remeasuring the hedging instrument to fair value is recognised immediately in the income statement.

v) Fair values of financial instruments

Fair value is the amount for which an asset could be exchanged or a liability settled between knowledgeable willing parties on an arm's length basis. Differences can therefore arise between the book values under the historical cost method and fair value estimates.

Underlying the definition of fair value is a presumption that an enterprise is a going concern without any intention or need to liquidate, curtail materially the scale of its operations or undertake a transaction on adverse terms.

The fair value of the marketable financial assets represents the quoted shares at the balance sheet date and in case of non availability of quoted prices for some financial assets, its fair value will be arrived at using a suitable price model.

The fair values of loans and advances were principally estimated at their book values less attributable specific provision for loan losses as the financing is mostly on a floating rate basis and the applicable margins approximate the current spreads that would apply for similar lending. The fair values of the Bank's other financial assets and financial liabilities are not materially different from their carrying values.

For the year ended 31 December 2008

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

b) Impairment of assets

The carrying amount of the Bank's assets is reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated in order to determine the extent of the impairment loss.

Impairment loss is recognised in the income statement, whenever the carrying amount of the asset exceeds its recoverable amount.

i) Financial assets

The Bank considers evidence of impairment at both a specific asset and collective level. All individually significant financial assets are assessed for specific impairment. All significant assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are then collectively assessed for impairment by considering together financial assets with similar characteristics.

ii) Non-financial assets

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use.

c) Plant and Equipment

Items of plant and equipment are carried at historical cost less accumulated depreciation less any impairment losses. Subsequent costs included in the asset's carrying amount are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation is computed on a straight line basis over the estimated useful lives of each asset category as follows:

| | |
|--------------------------------|--------------------------|
| Leasehold improvements | Over the period of lease |
| Machinery and office equipment | 3 to 6 years |
| Office furniture | 6 years |
| Motor vehicles | 5 years |

The depreciation method and the useful lives as well as residual values are reassessed annually. Gains and losses on disposals are included in the income statement.

Leasehold premises are disclosed under other assets as required by Qatar Central Bank Regulations and are depreciated over the period of the estimated useful life or over the period of the lease, whichever is less.

d) Employee benefits

i) Defined contribution plan

With respect to the Qatari employees, the Bank is required to make contributions to Government Pension Authority as a percentage of the employees' salaries from 1 April 2003, in accordance with the requirements of law No 24 of 2002 pertaining to Retirement and Pensions. The Bank makes contributions on a monthly basis to the Qatari Pension Authority. The Qatari Pension Authority is then liable to pay the Qatari Staff for their pension entitlement. The Bank's liability is discharged once the share of contribution is made. The Banks' contributions to this scheme are charged to the income statement in the year to which they relate.

For the year ended 31 December 2008

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

d) Employee benefits (continued)

ii) Defined benefit plan

For the expatriate employees the Bank provides end of service benefits determined in accordance with Bank's regulations and the Labour Law of Qatar, based on employees' salaries and the number of years of service at the balance sheet date. Provisions for this unfunded commitment which represents a defined benefit plan under International Accounting Standard (IAS) 19 – 'Employee Benefits', have been made by calculating the notional liability at the balance sheet date. The actuarial valuation has been undertaken by HSBC Actuaries and Consultants Limited. The actuary has used the "Projected Unit Credit Method" in determining the liability. Any short fall or excess in the actuarial valuation is taken to equity.

iii) Short term benefits

Short term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

iv) Share based payments

The Bank has no specific share-based payment arrangements of its own and participates in The HSBC Holdings plans.

Restricted share awards made under the HSBC Holdings Restricted Share Plan 2000 ('Achievement Shares')

Achievement shares are utilised to promote widespread interest in HSBC Holdings' shares among employees and to help foster employee engagement. They are awarded to eligible employees after taking into account the employee's performance in the prior year. Shares are awarded without corporate performance conditions and are released to employees after three years provided the employees have remained continuously employed by the Group for this period. Following the adoption of IFRIC 11 - "IFRS 2 – Group and treasury share transactions" during the year, the Bank accounts for such plans as equity settled. For equity-settled share-based payment transactions other than transactions with employees and others providing similar services, the Bank measures the goods or services received directly at the fair value of goods and services.

Savings-related share option plans

The savings-related share option plans invite eligible employees to enter into savings contracts to save up to £250 per month, with the option to use the savings to acquire shares. The aim of the plan is to align the interests of all employees to the creation of shareholder value. The options are exercisable within six months following either the third or the fifth anniversary of the commencement of the savings contract depending on conditions set at grant. The exercise price is set at a 20 per cent (2007: 20 per cent) discount to the market value at the date of grant.

The shares are accounted for in the books of the Bank till they vest, at which time the ownership is transferred to the employee. A liability is created through the income statement over the vesting period for the cost of the share award. At the end of the vesting period the ownership of the shares is transferred at that point of time the asset and the liability in the books are reversed.

e) Provisions

The Bank recognizes provisions in the balance sheet when the Bank has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. The provision is created by charging the income statement for any obligations or contingent liabilities as per the calculated value for these obligations and the expectation of their realisation at the balance sheet date.

f) Interest income and expense

Interest income and expense are recognised in the income statement using the effective interest rate method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instruments but not future credit losses.

For the year ended 31 December 2008

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

f) Interest income and expense (continued)

The calculation of effective interest rate includes all fees paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to acquisition or issue of a financial asset or liability.

g) Fee and commission

Fee and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commissions including commission and fees arising from negotiating or participating in the negotiation of, a transaction for a third party on completion of the underlying transaction are recognised as and when the service has been provided.

Other service fees are recognised based on the applicable service contracts, usually on a time-proportionate basis.

h) Taxation

Income tax on the profit for the year comprises current year tax and adjustments relating to previous year's income tax. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date.

i) Foreign currency transactions

Transactions in foreign currencies are translated into the functional currency of the Bank at the spot exchange rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated into the functional currency at the spot exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the spot exchange rate at the date that the fair value was determined. Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available for sale equity instruments or a financial liability designated as the hedging instrument in a hedge of the net investment in a foreign operation or in a qualifying cash flow hedge, which are recognised directly in equity.

j) Leases

The leases entered into by the Bank are primarily operating leases. Leases of buildings wherein the risks and rewards of ownership are effectively retained by the lessor are classified as operating leases. The total payments made under operating leases are charged to the income statement on a payment basis over the period of the lease.

k) Off-balance sheet items

These are items that the Bank is a party to, including obligations for foreign exchange forwards, letters of credit and acceptances, guarantees and others and do not constitute actual assets or liabilities at the balance sheet date and are therefore shown as memorandum items.

l) Standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 December 2008, and have not been applied in preparing these consolidated financial statements:

For the year ended 31 December 2008

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

l) Standards and interpretations not yet adopted (continued)

- Revised IAS 1 *Presentation of Financial Statements* (2007) introduces the term total comprehensive income, which represents changes in equity during a period other than those changes resulting from transactions with owners in their capacity as owners. Total comprehensive income may be presented in either a single statement of comprehensive income (effectively combining both the income statement and all non-owner changes in equity in a single statement), or in an income statement and a separate statement of comprehensive income. Revised IAS 1, which becomes mandatory for the Bank's 2009 financial statements, is expected to have a significant impact on the presentation of the financial statements.
- Amendments to IAS 32 *Financial Instruments: Presentation* and IAS 1 *Presentation of Financial Statements* – *Puttable Financial Instruments and Obligations Arising on Arising on Liquidation* requires puttable instruments, and instruments that impose on the entity an obligation to deliver to another party a *pro rata* share of the net assets of the entity only on liquidation, to be classified as equity if certain conditions are met. The amendments, which become mandatory for the Bank's 2009 financial statements, with retrospective application required, are not expected to have any impact on the financial statements. Liquidation requires puttable instruments, and instruments that impose on the entity an obligation to deliver to another party a *pro rata* share of the net assets of the entity only on liquidation, to be classified as equity if certain conditions are met. The amendments, which become mandatory for the Bank's 2009 financial statements, with retrospective application required, are not expected to have any impact on the financial statements.
- Amendment to IFRS 2 *Share-based Payment – Vesting Conditions and Cancellations* clarifies the definition of vesting conditions, introduces the concept of non-vesting conditions, requires non-vesting conditions to be reflected in grant-date fair value and provides the accounting treatment for non-vesting conditions and cancellations. The amendments to IFRS 2 will become mandatory for the Bank's 2009 financial statements, with retrospective application. The Bank has not yet determined the potential effect of the amendment.
- Amendments to IAS 39 *Financial instruments: Recognition and Measurement* – *Eligible Hedged Items* clarifies the application of existing principles that determine whether specific risks or portions of cash flows are eligible for designation in a hedging relationship. The amendments will become mandatory for the Bank's 2010 consolidated financial statements, with retrospective application required. The Bank is currently in the process of evaluating the potential effect of this amendment.
- The International Accounting Standards Board made certain amendments to existing standards as part of its first annual improvements project. The effective dates for these amendments vary by standard and most will be applicable to the Bank's 2009 financial statements. The Bank does not expect these amendments to have any significant impact on the financial statements.

For the year ended 31 December 2008

4. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT

a) Risk management

The Bank, in the normal course of its business derives its revenue mainly from assuming and managing customer risk for profit. Through a robust governance structure, risk and return are evaluated to produce sustainable revenue to reduce earnings volatility and increase shareholders' return. The Bank's lines of business exposed to the following risks:

- credit risk;
- liquidity risk;
- market risk; and
- operational risk.

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk, and the Bank's management of capital.

The management committee has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Bank established Asset and Liability (ALCO), Credit and Operational Risk Committees, which are responsible for developing and monitoring the Bank's risk management policies. These committees are responsible for developing and monitoring Bank risk management policies in their specified areas

The Bank's Market risk and Structural risk management policies envisage the use of interest rate derivative contracts and foreign exchange derivative contracts as part of its risk management process. The Bank has entered into certain derivatives to reduce the risk attached to interest rate movements.

b) Credit risk

Credit risk is the risk that a customer or counterparty of the Bank will be unable or unwilling to meet a financial commitment that it entered into with the Bank. It arises from lending, trade finance, treasury and other activities undertaken by the Bank. The Bank has in place standards, policies and procedures adopted by the entire group for the control and monitoring of all such risks.

Group Head Office is responsible for the formulation of high-level credit policies, the independent review of large credit exposures, control of exposures to banks and other financial institutions and management of risk concentrations. Cross border risk is controlled through the imposition of country limits, with sub-limits by maturity and type of business. Transactions with higher risk countries are considered on a case by case basis. The Group Head Office is also responsible for the credit approval process, a key element of which is the Bank's facility grading system.

However the local management together with the Middle East Management office is responsible for the quality of credit portfolio. The Bank attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counter parties, and continually assessing the credit worthiness of the counterparties.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentration of credit risk indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographic location.

The Bank seeks to manage its credit risk exposure through diversification of lending activities to avoid undue concentrations of risks with individuals or banks or businesses. It also obtains security where appropriate.

The Asset and Liability committee (ALCO) chaired by the Chief Executive Officer includes heads of the various departments of the Bank. The ALCO receives reports on large credit exposures, asset concentrations, industry exposures, levels of bad debts provisioning and unutilised limits. Special attention is paid to the management of problem loans to provide intensive management and control to maximise recoveries of doubtful debts.

For the year ended 31 December 2008

In thousands of Qatar Riyals

4. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (CONTINUED)

b) Credit risk (Continued)

Exposure to credit risk

| | Note | Gross Maximum Exposure | |
|---|------|------------------------|------------|
| | | 2008 | 2007 |
| Balances with Qatar Central Bank (excluding cash) | 5 | 716,428 | 2,383,370 |
| Due from banks and other financial institutions | 6 | 2,977,363 | 1,716,505 |
| Loans and advances to customers | 7 | 7,136,679 | 5,325,180 |
| Available for sale financial assets | 8 | 3,280,758 | 581,310 |
| Other financial assets | 10 | 93,468 | 57,534 |
| Total on balance sheet exposure | | 14,204,696 | 10,063,899 |
| Loan commitments and other credit related liabilities | 22 | 21,623,462 | 17,011,353 |
| Total off balance sheet exposure | | 21,623,462 | 17,011,353 |
| Total credit risk exposure | | 35,828,158 | 27,075,252 |

None of the balances with Qatar Central Bank, banks and other financial institutions, available for sale financial assets and certain other assets, that are subject to credit risk, are past due or impaired. Further the balances with Qatar Central Bank and certain other assets are not graded due to minimum exposure to credit risk.

Exposure to credit risk has been further analysed based on credit grading, as impaired, past due but not impaired and neither past due nor impaired.

| | Loans and advances to customers | | Due from banks and other financial institutions | | Available for sale debt securities | |
|---|---------------------------------|-----------|---|-----------|------------------------------------|---------|
| | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| Grade 1 : Neither past due nor impaired | 96,283 | 379,504 | 2,977,363 | 1,716,505 | 3,280,758 | 581,310 |
| Grade 2 : Past due but not impaired | 7,083,476 | 4,975,186 | - | - | - | - |
| Grade 3 : Collectively impaired | 9,659 | 3,300 | - | - | - | - |
| Grade 4 : Individually impaired | 113,125 | 65,842 | - | - | - | - |
| Grade 5 : Bad | 82,777 | 55,619 | - | - | - | - |
| Gross amount | 7,385,320 | 5,479,451 | 2,977,363 | 1,716,505 | 3,280,758 | 581,310 |
| Individual Impairment Provision | | | | | | |
| Personal | 130,208 | 85,711 | - | - | - | - |
| Corporate | 662 | 562 | - | - | - | - |
| Total | (130,870) | (86,273) | - | - | - | - |
| Collective impairment provision | | | | | | |
| Personal | 18,475 | 6,565 | - | - | - | - |
| Corporate | 23,269 | 9,952 | - | - | - | - |
| Total | (41,744) | (16,517) | - | - | - | - |
| Interest in suspense | (76,027) | (51,481) | - | - | - | - |
| Total carrying amount, net | 7,136,679 | 5,325,180 | 2,977,263 | 1,716,505 | 3,280,758 | 581,310 |

For the year ended 31 December 2008

In thousands of Qatar Riyals

4. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (CONTINUED)

b) Credit risk (Continued)

Impaired loans and securities

Impaired loans are loans for which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan / securities agreement(s). These loans are graded 4 and 5 in the Bank's internal credit risk grading system in accordance with Qatar Central Bank regulations.

Loans with renegotiated terms

Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position and where the Bank has made concessions that it would not otherwise consider. Once the loan is restructured it remains in this category independent of satisfactory performance after restructuring.

Allowances for impairment

The Bank establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

Past due but not impaired

Loans and advances where contractual interest or principle payments are past due but the Bank believes that impairment is not appropriate on the basis of the level of security/collateral available and/or the stage of collection of amounts owned to the Bank.

Write-off policy

The Bank writes off a loan (and any related allowances for impairment losses) when the Bank's credit committee determines that the loans are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower's financial position such that the borrower can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. For smaller balance standardised loans, charge off decisions generally are based on a product specific past due status.

Total impairment allowance to gross lending

| | 2008 | 2007 |
|---|--------------|--------------|
| Individually assessed impairment allowances | 2.80% | 2.51% |
| Collectively assessed impairment allowances | 0.57% | 0.30% |
| Total | 3.37% | 2.81% |

Available for sale debt securities

The table below represents an analysis of government bonds and call deposits by rating agency designation at 31 December 2008, based on Standard & Poor's ratings or their equivalent:

| | 2008 | 2007 |
|---------------|------------------|----------------|
| AAA | - | - |
| AA- to AA+ | 149,135 | 143,547 |
| A- to A+ | - | - |
| Lower than A- | - | - |
| Unrated | 3,131,623 | 437,763 |
| Total | 3,280,758 | 581,310 |

The unrated securities constitute of certificates of deposits issued from the Qatar Central Bank and State of Qatar Qatari Riyal bonds.

For the year ended 31 December 2008

In thousands of Qatar Riyals

4. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (CONTINUED)

b) Credit risk (Continued)

Concentration of assets

The Bank monitors concentration of credit risk by industry and geographic location. An analysis of concentrations of credit risk from net loans and advances and available for sale debt securities at the balance sheet date is shown below:

| By Industry | Loans | Overdrafts | Bills Discounted | Available for sale debt securities | Total 2008 | Total 2007 |
|---|------------------|------------------|---------------------|---|-------------------|------------------|
| Government and semi-government agencies | 34,245 | 82 | | 3,280,758 | 3,315,085 | 695,120 |
| Industry | 102,629 | 3,942 | | | 106,571 | 114,270 |
| Commercial | 1,299,786 | 347,194 | 14,654 | | 1,661,634 | 1,962,347 |
| Services | 1,350,379 | 27,567 | | | 1,377,946 | 139,257 |
| Contracting | 713,584 | 312,421 | 23,100 | | 1,049,105 | 771,047 |
| Consumers | 1,901,372 | 422,671 | | | 2,324,043 | 2,092,050 |
| Other | 531,220 | 51,833 | | | 583,053 | 132,399 |
| | 5,933,215 | 1,165,710 | 37,754 | 3,280,758 | 10,417,437 | 5,906,490 |

Collateral

The Bank holds collateral against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. Collateral generally is not held over loans and advances to banks, except when securities are held as part of reverse repurchase and securities borrowing activity. A breakdown of loans and advances to granted to customers and banks against different types of collaterals is shown below:

| | 2008 | 2007 |
|-------------------------------|------------------|------------------|
| Against customer deposits | 213,352 | 128,553 |
| Against bank guarantees | 633,572 | 510,744 |
| Against real estate mortgages | 985,507 | 1,820,543 |
| Personal guarantees | 6,018 | 6,506 |
| Unsecured | 5,546,871 | 3,013,105 |
| | 7,385,320 | 5,479,451 |

c) Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfil commitments to lend. Minimum ratios of liquid assets to customer deposits are established and monitored regularly.

The key measure used by the Bank for managing liquidity risk is the ratio of net liquid assets to current liabilities. For this purpose liquid assets are considered as including cash and cash equivalents and placements with banks and other financial institutions and current liabilities include loans to banks and customer deposits.

| | 2008 | 2007 |
|----------------|-------------|------|
| At 31 December | 114% | 126% |

For the year ended 31 December 2008

In thousands of Qatar Riyals

4. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (CONTINUED)

c) Liquidity risk (Continued)

Maturity of financial assets and liabilities

The following table sets out the maturity profile of the Bank's financial assets and liabilities. The contractual maturities of financial assets and liabilities have been determined on the basis of the remaining period at the balance sheet date to the contractual maturity date and do not take account of the effective maturities as indicated by the Bank's deposit retention history and the availability of liquid funds. Management monitors the maturity profile to ensure that adequate liquidity is maintained. The expected maturities of the Bank's assets and liabilities do not differ substantially from their contractual maturities.

| | As at 31 December 2008 (gross undiscounted cash flows) | | | | | Total |
|---|--|------------------|----------------|------------------|-------------------|-------------------|
| | Less than 1 month | 1 – 3 Months | 3 – 12 months | 1 - 5 years | 5 years and above | |
| Assets | | | | | | |
| Cash and balances with Qatar Central Bank | 787,613 | - | - | - | - | 787,613 |
| Due from banks and other financial institutions | 2,899,534 | 41,414 | 36,415 | - | - | 2,977,363 |
| Loans and advances to customers | 1,776,505 | 527,328 | 415,699 | 4,574,741 | 91,047 | 7,385,320 |
| Available for sale financial assets | 502,648 | 2,018,811 | 350,466 | 408,833 | - | 3,280,758 |
| Other financial assets | 83,701 | - | - | - | 9,767 | 93,468 |
| Total assets | 6,050,001 | 2,587,553 | 802,580 | 4,983,574 | 100,814 | 14,524,522 |
| Liabilities | | | | | | |
| Customer deposits | 7,252,825 | 593,305 | 583,360 | 1,849,297 | - | 10,278,787 |
| Due to banks and other financial institutions | 719,471 | 1,796,310 | 32,186 | - | - | 2,547,967 |
| Other financial liabilities | 127,390 | - | - | - | - | 127,390 |
| Total liabilities | 8,099,686 | 2,389,615 | 615,546 | 1,849,297 | - | 12,954,144 |
| Maturity Gap | (2,049,685) | 197,918 | 187,034 | 3,134,277 | 100,814 | 1,570,378 |

| | As at 31 December 2007 (gross undiscounted cash flows) | | | | | Total |
|---|--|--------------------|-----------------|------------------|-------------------|-------------------|
| | Less than 1 month | 1 - 3 months | 3 – 12 months | 1 – 5 Years | 5 years and above | |
| Assets | | | | | | |
| Cash and balances with Qatar Central Bank | 2,419,510 | - | - | - | - | 2,419,510 |
| Due from banks and other financial institutions | 1,548,727 | 36,415 | 131,363 | - | - | 1,716,505 |
| Loans and advances to customers | 1,374,607 | 820,772 | 315,235 | 2,528,235 | 440,602 | 5,479,451 |
| Available for sale investments | 10,926 | - | 10,926 | 559,458 | - | 581,310 |
| Other financial assets | 44,886 | - | - | - | 12,648 | 57,534 |
| Total assets | 5,398,656 | 857,187 | 457,524 | 3,087,693 | 453,250 | 10,266,958 |
| Liabilities | | | | | | |
| Customer deposits | 5,771,506 | 902,799 | 519,814 | 313,890 | - | 7,508,009 |
| Due to banks and financial institutions | 354,969 | 1,092,450 | - | - | - | 1,447,419 |
| Other financial liabilities | 59,528 | - | - | - | - | 59,528 |
| Total liabilities | 6,186,003 | 1,995,249 | 519,814 | 313,890 | - | 9,014,956 |
| Maturity Gap | (787,347) | (1,138,062) | (62,290) | 2,773,803 | 453,250 | 1,252,002 |

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In thousands of Qatar Riyals

4. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (CONTINUED)

d) Risk of Management of others' investments

The Bank is engaged in selling of investments, which are managed by other HSBC entities or third parties and does not manage investments on behalf of customers. The Bank does not hold any assets or liabilities in favour or on behalf of other parties as at 31 December 2008.

e) Market risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spreads will affect the Bank's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

Interest rate risk

The Bank is exposed to interest rate risk as a result of holding financial assets and liabilities with different maturity dates or repricing dates. These interest rate mismatch positions are regularly monitored by the local Asset and Liability Committee ("ALCO") and managed within the risk limits approved and assigned by the Group's Executive Committee. The primary objective of such interest rate risk management is to limit potential adverse effects of interest rate movements on net interest income and to seek enhanced net interest income within the approved limits.

A summary of the Bank's interest rate sensitivity position based on the earlier of contractual re-pricing and maturity dates is as follows. It is expected that non-interest bearing assets and liabilities should be replaced on their respective maturity dates by assets and liabilities of a similar nature.

As at 31 December 2008

| Assets (Carrying Amount) | Effective Interest Rate (%) | Less than 1 month | 1 – 3 months | More than | | Non-interest Bearing | Total |
|---|-----------------------------|-------------------|------------------|------------------|------------------|----------------------|-------------------|
| | | | | 3 – 12 months | 1 Year | | |
| Cash and balances with Qatar Central Bank | 2.01 | 110,000 | - | - | - | 677,613 | 787,613 |
| Due from banks and other financial Institutions | 1.36 | 2,757,652 | 41,414 | 36,415 | - | 141,882 | 2,977,363 |
| Loans and advances to customers | 8.21 | 1,527,864 | 527,328 | 415,699 | 4,665,788 | - | 7,136,679 |
| Available for sale financial assets | 1.92 | 502,641 | 2,018,474 | 657,508 | 102,135 | - | 3,280,758 |
| Other financial assets | | 93,468 | - | - | - | - | 93,468 |
| Total assets | | 4,991,625 | 2,587,216 | 1,109,622 | 4,767,923 | 819,495 | 14,276,061 |
| Liabilities | | | | | | | |
| Customer deposits | 1.43 | 4,273,374 | 593,305 | 583,360 | 1,849,297 | 2,979,451 | 10,278,787 |
| Due to banks and other financial Institutions | 2.38 | 283,791 | 1,796,310 | 32,186 | - | 435,680 | 2,547,967 |
| Other financial liabilities | | - | - | - | - | 127,390 | 127,390 |
| Total liabilities | | 4,557,165 | 2,389,615 | 615,546 | 1,849,297 | 3,542,521 | 12,954,144 |

For the year ended 31 December 2008

In thousands of Qatar Riyals

4. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (Continued)

e) Market risk (continued)

Interest rate risk (continued)

| | As at 31 December 2007 | | | | | | Total |
|---|-----------------------------|-------------------|------------------|----------------|------------------|----------------------|-------------------|
| | Effective Interest Rate (%) | Less than 1 month | 1 – 3 months | 3 – 12 months | More than 1 Year | Non-interest Bearing | |
| Assets | | | | | | | |
| Cash and balances with Qatar Central Bank | 4.09 | 208,000 | - | - | - | 2,211,510 | 2,419,510 |
| Due from banks and other financial Institutions | 4.29 | 1,629,566 | - | - | - | 86,939 | 1,716,505 |
| Loans and advances to customers | 8.77 | 1,220,336 | 820,772 | 315,235 | 2,968,837 | - | 5,325,180 |
| Available for sale financial assets | 5.63 | 10,926 | - | 10,926 | 559,458 | - | 581,310 |
| Other financial assets | - | - | - | - | - | 57,534 | 57,534 |
| Total assets | | 3,068,828 | 820,772 | 326,161 | 3,528,295 | 2,355,983 | 10,100,039 |
| Liabilities | | | | | | | |
| Customer deposits | 2.54 | 3,475,501 | 902,799 | 519,814 | 313,890 | 2,296,005 | 7,508,009 |
| Due to banks and other financial Institutions | 4.28 | 265,021 | 1,092,450 | - | - | 89,948 | 1,447,419 |
| Other financial liabilities | - | - | - | - | - | 59,528 | 59,528 |
| Total Liabilities | | 3,740,522 | 1,995,249 | 519,814 | 313,890 | 2,445,481 | 9,014,956 |
| Interest rate sensitivity gap | | (671,694) | (1,174,477) | (193,653) | 3,214,405 | (89,498) | 1,085,083 |
| Cumulative interest rate Sensitivity gap | | (671,694) | (1,846,171) | (1,368,130) | 3,020,752 | 3,124,907 | |

The sensitivity gap is represented by the net notional amounts of financial instruments, which are used to manage interest rate risk. Effective interest rates have been calculated excluding non-performing loans and advances and non-interest bearing accounts due to customers.

Interest rate sensitivity

The following table demonstrates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, of the Bank's income statement.

| Scenario | Impact during a year | 2008 | 2007 |
|----------------------|---------------------------------|---------|-------|
| 10 basis points up | (Decrease) / increase in NII by | (1,022) | (774) |
| 10 basis points down | Increase / (decrease) in NII by | 1,022 | 774 |

For the year ended 31 December 2008

In thousands of Qatar Riyals

4. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (Continued)

e) Market rate risk (continued)

Interest rate sensitivity (Continued)

Overall non-trading interest rate risk positions are managed by Treasury, which uses investment securities, advances to banks, deposits from banks and derivative instruments to manage the overall position arising from the Bank's non-trading activities.

One of the principal tools used by HSBC to monitor and limit market risk exposure is VaR. VaR is a technique that estimates the potential losses that could occur on risk positions as a result of movements in market rates and prices over a specified time horizon and to a given level of confidence (for HSBC, 99 per cent). HSBC calculates VaR daily. The VaR model used by HSBC is predominantly based on historical simulation. The historical simulation model derives plausible future scenarios from historical market rates time series, taking account of inter-relationships between different markets and rates, for example between interest rates and foreign exchange rates. Potential movements in market prices are calculated with reference to market data from the last two years.

HSBC has changed the assumed holding period from a 10-day period to a 1-day period as this reflects the way the risk positions are managed. Comparative VaR numbers have been re-stated to reflect this change.

The Group uses VaR limits for total market risk and specific foreign exchange, interest rate, and equity and other price risks. The overall structure of VaR limits is subject to review and approval by ALCO. VaR limits are allocated to trading portfolios. VaR is measured on a daily basis. Daily reports of utilization of VaR limits are submitted to Group Risk and regular summaries are submitted to ALCO.

HSBC recognizes these limitations by augmenting its VaR limits with other position and sensitivity limit structures. Additionally, HSBC applies a wide range of stress testing, both on individual portfolios and on the Group's consolidated positions. HSBC's stress-testing regime provides senior management with an assessment of the financial impact of identified extreme events on the market risk exposures of HSBC.

Foreign currency risk

As at the balance sheet date, the Bank had the following significant net open foreign currency exposure:

| | Qatar Riyals | US Dollars | Euro | Sterling Pounds | Other Currencies | Total |
|-------------------------------|-------------------------|-------------------|---------------|----------------------------|-----------------------------|--------------|
| As at 31 December 2008 | | | | | | |
| Assets | 10,134,901 | 3,603,957 | 253,057 | 58,344 | 392,954 | 14,443,213 |
| Liabilities and equity | (10,891,462) | (2,937,794) | (232,926) | (62,680) | (318,351) | (14,443,213) |
| Net currency position | (756,561) | 666,163 | 20,131 | (4,336) | 74,603 | - |
| As at 31 December 2007 | | | | | | |
| Assets | 7,091,798 | 2,871,558 | 74,218 | 189,843 | 56,567 | 10,283,984 |
| Liabilities and equity | (7,057,661) | (2,794,770) | (148,039) | (192,263) | (91,453) | (10,283,984) |
| Net currency position | 34,137 | 76,788 | (73,821) | (2,420) | (34,886) | - |

For the year ended 31 December 2008

In thousands of Qatar Riyals

4. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (Continued)

e) Market rate risk (continued)

Foreign currency sensitivity analysis

The table below indicates the effect of a possible movement of a currency rate against the QAR on the income statement with all other variables held constant:

| Currency | Change in currency rate in % | Effect on income statement | |
|------------------|------------------------------|----------------------------|---------|
| | | 2008 | 2007 |
| Euro | +10% | (2,013) | (7,382) |
| Euro | -10% | 2,013 | 7,382 |
| Sterling | +10% | (434) | (242) |
| Sterling | -10% | 434 | 242 |
| Other currencies | +10% | (7,460) | (3,489) |
| Other currencies | -10% | 7,460 | 3,489 |

Equity risk

Equity price risk is subject to regular monitoring by Bank's Market Risk (Global Markets), but is not currently significant in relation to the overall results and financial position of the Bank.

f) Accounting classifications and fair values (net carrying amount)

The table below sets out the carrying amounts and fair values of the Bank's financial assets and financial liabilities:-

| | 2008 | | | Total carrying amount | Fair value |
|---|-----------------------|--------------------|----------------------|-----------------------|-------------------|
| | Loans and receivables | Available for sale | Other amortised cost | | |
| Financial assets | | | | | |
| Cash and balances with Qatar Central Bank | 787,613 | - | - | 787,613 | 787,613 |
| Due from banks and other financial institutions | 2,977,363 | - | - | 2,977,363 | 2,977,363 |
| Loans and advances to customers | 7,136,679 | - | - | 7,136,679 | 7,136,679 |
| Available for sale financial assets | - | 3,280,758 | - | 3,280,758 | 3,280,758 |
| Other financial assets | - | - | 93,468 | 93,468 | 93,468 |
| | 10,901,655 | 3,280,758 | 93,468 | 14,275,881 | 14,275,881 |
| Financial liabilities | | | | | |
| Customer deposits | - | - | 10,278,787 | 10,278,787 | 10,278,787 |
| Due to banks and other financial institutions | - | - | 2,547,967 | 2,547,967 | 2,547,967 |
| Other financial liabilities | - | - | 127,390 | 127,390 | 127,390 |
| | - | - | 12,954,144 | 12,826,754 | 12,954,144 |

For the year ended 31 December 2008

In thousands of Qatar Riyals

4. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (Continued)

f) Accounting classifications and fair values (net carrying amount) (continued)

| | 2007 | | | | |
|---|-----------------------|--------------------|----------------------|-----------------------|-------------------|
| | Loans and receivables | Available for sale | Other amortised cost | Total carrying amount | Fair value |
| Financial assets | | | | | |
| Cash and balances with Qatar Central Bank | 2,419,510 | - | - | 2,419,510 | 2,419,510 |
| Due from banks and other financial institutions | 1,716,505 | - | - | 1,716,505 | 1,716,505 |
| Loans and advances to customers | 5,325,180 | - | - | 5,325,180 | 5,325,180 |
| Available for sale investments | - | 581,310 | - | 581,310 | 581,310 |
| Other financial assets | - | - | 57,534 | 57,534 | 57,534 |
| | <u>9,461,195</u> | <u>581,310</u> | <u>57,534</u> | <u>10,100,039</u> | <u>10,100,039</u> |
| Financial liabilities | | | | | |
| Customer deposits | 7,508,009 | - | - | 7,508,009 | 7,508,009 |
| Due to banks and other financial institutions | 1,447,419 | - | - | 1,447,419 | 1,447,419 |
| Other financial liabilities | - | - | 59,528 | 59,528 | 59,528 |
| | <u>8,955,428</u> | <u>-</u> | <u>59,528</u> | <u>9,014,956</u> | <u>9,014,956</u> |

g) Operational risk

Operational risk is the risk of direct or indirect loss that may result from inadequate or failed technology, human performance, process or external events. The Bank endeavours to minimise operational losses by ensuring that effective infrastructure, controls, systems and individuals are in place throughout the organisation. Regulatory, legal and reputation risks are controlled through a set of internal policies and procedures. External legal advice has been obtained from lawyers to confirm legal and regulatory requirements, where required.

h) Capital management

The Bank's regulator (The Qatar Central Bank – "QCB") sets and monitors capital requirements and the banking operations are supervised by QCB. If additional capital is required, the Head Office will infuse the required capital to maintain the capital ratios required by QCB.

In implementing current capital requirements, the QCB requires the Bank to maintain a prescribed ratio of capital and reserves to net assets at 3% as a minimum.

The Bank has complied with externally imposed capital requirements throughout the financial year. There have been no material changes in the Bank's management of capital during the financial year.

Capital adequacy as per Basel Capital Adequacy

As per the Qatar Central Bank regulations, foreign banks are exempt from maintaining the Capital adequacy ratio where they rely on the Group capital adequacy ratio and are an integral part of their Group's Capital Adequacy returns. However, the Bank is required to submit its Head office capital adequacy returns to the Qatar Central Bank on a quarterly basis in accordance with the instructions to the Banks issued by the Qatar Central Bank.

For the year ended 31 December 2008

In thousands of Qatar Riyals

5. CASH AND BALANCES WITH QATAR CENTRAL BANK

| | 2008 | 2007 |
|--|-----------------------|-------------------------|
| Cash | 71,185 | 36,140 |
| Cash reserve with Qatar Central Bank | 508,528 | 240,562 |
| Other balances with Qatar Central Bank | <u>207,900</u> | <u>2,142,808</u> |
| | <u>787,613</u> | <u>2,419,510</u> |

The cash reserve with the Qatar Central Bank is a mandatory reserve and is not available to fund the Bank's day-to-day operations.

6. DUE FROM BANKS AND OTHER FINANCIAL INSTITUTIONS

| | 2008 | 2007 |
|-----------------------|-------------------------|-------------------------|
| Demand accounts | 214,712 | 123,354 |
| Placements with banks | <u>2,762,651</u> | <u>1,593,151</u> |
| | <u>2,977,363</u> | <u>1,716,505</u> |

Included in placements with banks is QR. 2.18 million (2007: QR 1.4 million) with Group entities which are placed at market rates of interest. The average rate for 2008 was 2.35 % (2007 : 5.77%).

7. LOANS AND ADVANCES TO CUSTOMERS

| a) By type | 2008 | 2007 |
|---|-------------------------|-------------------------|
| Loans | 4,632,295 | 4,281,072 |
| Amanah loans | 1,549,561 | 258,017 |
| Overdrafts | 1,165,710 | 885,025 |
| Bills discounted | 37,754 | 55,337 |
| Gross loans and advances | <u>7,385,320</u> | <u>5,479,451</u> |
| Specific provision on personal customers | (130,208) | (85,711) |
| Specific provision on corporate customers | (662) | (562) |
| Collective impairment provision – corporate | (23,269) | (9,952) |
| Collective impairment provision – personal | (18,475) | (6,565) |
| | <u>(172,614)</u> | <u>(102,790)</u> |
| Interest in suspense | (76,027) | (51,481) |
| Net loans and advances | <u>7,136,679</u> | <u>5,325,180</u> |

Non-performing loans and advances as at 31 December 2008 amount to QR. 205.56. million representing 2.78% of the gross loans and advances (QR 124.76 million representing 2.27% of total loans as at 31 December 2007).

b) By industry

| Gross loans and advances | Overdrafts | Bills discounted | Murabaha loans | Loans | Total 2008 | Total 2007 |
|--------------------------|-------------------------|----------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| General trade | 347,194 | 14,654 | 7,776 | 1,292,010 | 1,661,634 | 1,962,347 |
| Industry | 3,942 | - | - | 102,629 | 106,571 | 114,270 |
| Housing and construction | 312,421 | 23,100 | 296,637 | 416,947 | 1,049,105 | 770,970 |
| Personal | 422,671 | - | 235,395 | 1,914,618 | 2,572,684 | 2,246,321 |
| Services | 27,567 | - | 1,007,977 | 342,402 | 1,377,946 | 139,334 |
| Others | 51,915 | - | 1,876 | 563,589 | 617,380 | 246,209 |
| Total | <u>1,165,710</u> | <u>37,754</u> | <u>1,549,661</u> | <u>4,632,195</u> | <u>7,385,320</u> | <u>5,479,451</u> |

The average interest rate at the balance sheet date, excluding non-performing loans was 8.58% (2007: 8.58%).

For the year ended 31 December 2008

In thousands of Qatar Riyals

7. LOANS AND ADVANCES TO CUSTOMERS

c) Movement in impaired allowances for loans & advances:-

| | Provisions | Interest in suspense | Total 2008 | Total 2007 |
|----------------------------------|----------------|-------------------------|-----------------------|---------------|
| Balance as at 1 January | 102,790 | 51,481 | 154,271 | 122,458 |
| Provisions made during the year | 74,183 | 28,140 | 102,323 | 93,969 |
| Recoveries during the year | (1,965) | (3,594) | (5,559) | (60,820) |
| Provision written off | (2,394) | - | (2,394) | (1,336) |
| Balance as at 31 December | 172,614 | 76,027 | 248,641 | 154,271 |

8. AVAILABLE FOR SALE FINANCIAL ASSETS

| | 2008 | | | 2007 | | |
|---|------------------|----------------|------------------|----------------|----------------|----------------|
| | Total | Quoted | Unquoted | Total | Quoted | Unquoted |
| State of Qatar QAR Bonds | 408,833 | - | 408,833 | 404,950 | - | 404,950 |
| State of Qatar USD Bonds | 127,129 | 127,129 | - | 132,662 | 132,662 | - |
| Qatar Global Sukuk Bonds (<i>Islamic banking</i>) | 22,006 | 22,006 | - | 32,812 | 32,812 | - |
| Kingdom of Bahrain (USD Bonds) | - | - | - | 10,886 | - | 10,886 |
| Certificates of deposit | 2,722,790 | - | 2,722,790 | - | - | - |
| Total | 3,280,758 | 149,135 | 3,131,623 | 581,310 | 165,474 | 415,836 |

The fixed rate securities are QR 296.9 million and the floating rate securities are QR 284.4 million at 31 December 2008 of which the State of Qatar QAR bond amounting to QR. 251.6 million has a collar and cap at 5.5% and 7% respectively. Interest rate swaps are used to hedge the fair value risk on the State of Qatar USD Bonds and the Kingdom of Bahrain USD Bonds.

9. PLANT AND EQUIPMENT

| | <u>Leasehold improvements</u> | <u>Machinery & office equipment</u> | <u>Furniture</u> | <u>Motor vehicles</u> | <u>Total</u> |
|------------------------------------|-----------------------------------|---|------------------|---------------------------|---------------|
| Cost | | | | | |
| Balance at 1 January 2007 | 16,522 | 17,556 | 8,389 | 553 | 43,020 |
| Additions during the year | 1,498 | 2,453 | 2,124 | 75 | 6,150 |
| Disposals during the year | (1,748) | (4,506) | (236) | - | (6,490) |
| Balance at 31 December 2007 | 16,272 | 15,503 | 10,277 | 628 | 42,680 |
| Additions during the year | 907 | 2,477 | 580 | - | 3,964 |
| Disposals during the year | (589) | (215) | (91) | - | (895) |
| Balance at 31 December 2008 | 16,590 | 17,765 | 10,766 | 628 | 45,749 |
| Accumulated depreciation | | | | | |
| Balance at 1 January 2007 | 6,730 | 14,324 | 6,571 | 425 | 28,050 |
| Charge for the year | 3,512 | 2,304 | 1,157 | 73 | 7,046 |
| Disposals during the year | (339) | (4,490) | (235) | - | (5,064) |
| Balance at 31 December 2007 | 9,903 | 12,138 | 7,493 | 498 | 30,032 |
| Charge for the year | 3,669 | 2,323 | 736 | 68 | 6,796 |
| Disposals during the year | (584) | (197) | (65) | - | (846) |
| Balance at 31 December 2008 | 12,988 | 14,264 | 8,164 | 566 | 35,982 |
| Net book value | | | | | |
| As at 31 December 2008 | 3,602 | 3,501 | 2,602 | 62 | 9,767 |
| As at 31 December 2007 | 6,369 | 3,365 | 2,784 | 130 | 12,648 |

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In thousands of Qatar Riyals

10. OTHER ASSETS

| | 2008 | 2007 |
|--|----------------|----------------|
| Accrued interest income | 86,945 | 57,332 |
| Leasehold premises | - | - |
| Items in the course of collection | 104,076 | 147,762 |
| Prepaid expenses and accrued income | 22,058 | 5,506 |
| Positive fair value of interest rate swaps (Note 25) | 6,523 | 202 |
| Others | 21,431 | 18,029 |
| | <u>241,033</u> | <u>228,831</u> |

The leasehold premises represent the previous Head Office building of the Bank's Qatar branch which had an original lease term of 25 years. The construction of the above leasehold premises was funded by the Bank in the form of an interest free loan to the landlord, as per the terms of the construction and financing agreement entered into by the Bank with the landlord in 1998 (plus a lease rental liability for the building). The Bank was legally required to vacate the premises in 2007 and return the building to the landlord. At this time, the leasehold premises asset of QR. 21.28 million became impaired and the equal and opposite lease rental liability of QR. 21.28 million for the building was extinguished. Both of these transactions were reflected in the income statement.

The balance of the loans due from the landlord amounting to QR. 21.28 million remains outstanding and is part of an ongoing legal case between the Bank and the landlord for the recovery of the loan amount and compensation for business disruptions caused by the Bank having to vacate their head office. In the opinion of the management of the Bank, the entire amount of loan outstanding is recoverable from the landlord hence no provision for impairment is required.

11. CUSTOMER DEPOSITS

(a) By type

| | 2008 | 2007 |
|--------------------------|-------------------|------------------|
| Demand and call deposits | 4,838,990 | 3,782,355 |
| Amanah current account | 95,867 | 31,078 |
| Savings deposits | 658,300 | 671,357 |
| Time deposits | 4,685,630 | 3,023,219 |
| | <u>10,278,787</u> | <u>7,508,009</u> |

Certain customer deposits amounting to QR 213.35 million have been secured against credit facilities (2007: QR. 128.6 million). Current accounts include QR. 95.87 million (2007: QR. 31.7 million) on Islamic banking.

(b) By sector

| | 2008 | 2007 |
|-------------|-------------------|------------------|
| Government | 116,786 | 475,540 |
| Individuals | 4,903,561 | 3,325,232 |
| Corporate | 5,258,440 | 3,707,237 |
| | <u>10,278,787</u> | <u>7,508,009</u> |

12. DUE TO BANKS AND OTHER FINANCIAL INSTITUTIONS

| | 2008 | 2007 |
|-----------------------|------------------|------------------|
| Current accounts | 565,303 | 349,307 |
| Placements | 1,828,496 | 1,092,450 |
| Short term borrowings | 154,168 | 5,662 |
| | <u>2,547,967</u> | <u>1,447,419</u> |

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In thousands of Qatar Riyals

13. OTHER LIABILITIES

| | 2008 | 2007 |
|--|-----------------------|-----------------------|
| Provision for employees' end of service benefits | 27,440 | 20,191 |
| Income tax payable | 143,199 | 116,335 |
| Interest payable | 59,785 | 27,640 |
| Unearned income | 12,409 | 31,237 |
| Cash margins | 66,151 | 30,275 |
| Negative fair value of interest rate swaps (note 25) | 1,454 | 1,613 |
| Accrued expenses and others | 215,385 | 302,035 |
| | <u>525,853</u> | <u>529,326</u> |

The movements in the present value of defined benefit obligation during the year are as follows:

| | 2008 | 2007 |
|---|----------------------|----------------------|
| Defined benefit obligations as at 1 January | 20,191 | 17,999 |
| Provisions made during the year | 9,186 | 5,407 |
| Payments for the year | (3,723) | (2,521) |
| (Gain) / loss on actuarial valuation | 1,786 | (694) |
| Defined benefit obligation as at 31 December | <u>27,440</u> | <u>20,191</u> |

The Bank's contribution to the retirement fund relates to the provision for the Qatari employees set up in accordance with instructions received from Qatar Retirement Pension Authority and in accordance with the Retirement and Pension Law.

14. EQUITY

Reconciliation of movement in capital and reserves

| | Capital | Legal reserve | Other reserve | Fair value reserve | Actuarial valuation reserve | Retained earnings | Total |
|--|----------------------|----------------------|-----------------------|---------------------------|------------------------------------|--------------------------|-------------------------|
| Balance at 1 January 2007 | 10,000 | 10,000 | 121,183 | 888 | (1,468) | 480,426 | 621,029 |
| Total recognised income and expenses | - | - | - | (785) | 694 | 251,122 | 251,031 |
| Remitted to Head Office | - | - | - | - | - | (72,830) | (72,830) |
| Balance at 31 December 2007 | 10,000 | 10,000 | 121,183 | 103 | (774) | 658,718 | 799,230 |
| Adjustment for the share based payment | - | - | - | - | - | 287 | 287 |
| Fair value of share based payment | - | - | - | 463 | - | - | 463 |
| Total recognised income and expense | - | - | - | 3,752 | (1,786) | 278,660 | 280,626 |
| Balance at 31 December 2008 | <u>10,000</u> | <u>10,000</u> | <u>121,183</u> | <u>4,318</u> | <u>(2,560)</u> | <u>937,665</u> | <u>1,080,606</u> |

(a) Capital

Represent funds provided to the Bank by the Head Office, which are interest free and represent the minimum capital prescribed by Qatar Central Bank regulations.

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14. EQUITY (CONTINUED)

(b) Legal reserve

In accordance with Qatar Central Bank regulations, 10% of the net profit for the year before taxation is transferred to the legal reserve until the reserve totals 100% of capital. As the reserve has reached 100% of the Capital, no amount is transferred to the reserve account during the year.

This reserve is not available for distribution except in circumstances specified in the Central Bank regulations and after Qatar Central Bank approval.

(c) Other reserve

The opening balance of QR 121.12 million represents 1% of the loan balance transferred out of retained earnings to "Other reserve". Subsequently, further to the exemption of such transfer issued by QCB, the transfer is no longer required. However, the amount transferred has been retained as a reserve. During the year, no amounts (2007: NIL) have been introduced as additional funds to maintain the capital and reserves to total assets ratios as per Qatar Central Bank requirements.

(d) Fair value reserve

The fair value reserve includes the impact from the net changes in the fair value of available for sale financial assets (including the impact to the income statement of available for sale financial assets sold during the year) and the share option reserve amounting to QR 463 for the equity settled share option plan.

(e) Actuarial valuation reserve

During the year the Bank has valued the expatriate staff end of service benefits liability using the Projected Unit Credit Method in accordance with IAS 19 "Employee Benefits" (using an emerging cash flow model). The resultant gain or loss has been transferred to the reserve.

15. NET INTEREST INCOME

| | | |
|---|----------------|----------------|
| Interest income | 2008 | 2007 |
| Due from banks and other financial institutions | 84,421 | 159,868 |
| Investment securities – Bonds and certificates of deposit | 45,363 | 30,384 |
| Loans and advances to customers | 502,110 | 369,543 |
| Total interest income | <u>631,894</u> | <u>559,795</u> |
| Interest expense | | |
| Due to banks and other financial institutions | 63,696 | 16,389 |
| Customer deposits | 155,577 | 181,594 |
| Total interest expense | <u>219,273</u> | <u>197,983</u> |
| Net interest income | <u>412,621</u> | <u>361,812</u> |

16. NET FEE AND COMMISSION INCOME

| | | |
|--|----------------|----------------|
| | 2008 | 2007 |
| Commission on loans and advances | 72,464 | 58,047 |
| Commission on indirect credit facilities | 65,958 | 49,186 |
| Commission on investment activities for others | 26,468 | 16,410 |
| Others | 68,988 | 27,804 |
| | <u>233,878</u> | <u>151,447</u> |

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In thousands of Qatar Riyals

17. PROFIT FROM FOREIGN CURRENCY TRANSACTIONS

| | 2008 | 2007 |
|---|-----------------------|---------------|
| Profit from foreign currency transactions | 142,061 | 77,509 |
| Loss from revaluation of derivatives | (6,480) | (2,758) |
| | <u>135,581</u> | <u>74,751</u> |

Profit from foreign currency transactions includes QR.15,000 (2007: QR.2,000) relating to Islamic banking.

18. OTHER OPERATING (LOSS) / INCOME

| | 2008 | 2007 |
|---|---------------------|---------------|
| Rent received from third parties | 3 | 3,160 |
| Termination of lease liability for the leasehold building (refer note 10) | - | 21,278 |
| Gain / (loss) on fair value of hedged portion of available for sale financial assts | (345) | 2,672 |
| Others | 99 | - |
| | <u>(243)</u> | <u>27,110</u> |

19. INCOME FROM ISLAMIC FINANCE AND INVESTMENT ACTIVITIES

| | 2008 | 2007 |
|------------------------|----------------------|--------------|
| Financial investments | 1,158 | 2,383 |
| Financing to customers | 28,399 | 6,645 |
| | <u>29,557</u> | <u>9,028</u> |

20. GENERAL AND ADMINISTRATIVE EXPENSES

| | 2008 | 2007 |
|---|-----------------------|----------------|
| Staff salaries and benefits | 162,091 | 121,746 |
| End of service benefits | 9,186 | 5,407 |
| Marketing and promotion | 16,187 | 12,630 |
| Legal and professional charges | 4,425 | 2,541 |
| Communication, utilities and insurance | 8,851 | 8,599 |
| Occupancy and maintenance | 26,175 | 23,593 |
| Head office charges | 7,140 | 6,385 |
| Middle East Management office charges | 43,257 | 15,630 |
| Information Technology expenses | 13,580 | 10,480 |
| Travelling and entertainment | 4,792 | 2,945 |
| Training expenses | 2,395 | 1,111 |
| Licence and permit expenses | 425 | 328 |
| Operating losses | 1,477 | 352 |
| Loss on sale of property, plant and equipment | 40 | 1,426 |
| Staff recruitment costs | 1,202 | 1,585 |
| Miscellaneous expenses | 9,298 | 5,669 |
| | <u>310,521</u> | <u>220,427</u> |

General and administrative expenses include QR. 5,625 (2007: QR. 2,046) for Islamic banking, of which QR. 5,040 (2007: QR. 1,747) relates to staff salaries and benefits, and QR 585 (QR. 299) to other expenses.

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21. INCOME TAX EXPENSE

Income tax expense for the year has been computed in accordance with the provisions and requirements of the Qatar Income Tax Law No. 11 of 1993.

(a) Recognised in the income statement

| | 2008 | 2007 |
|---|----------------|----------------|
| Current tax expense | 143,199 | 116,100 |
| Total income tax expense in income statement | 143,199 | 116,100 |

(b) Reconciliation between profit before tax to income tax expense

| | Effective tax rate | 2008 | Effective tax rate | 2007 |
|---|-----------------------|----------------|-----------------------|----------------|
| Profit before tax | | 421,859 | | 367,222 |
| Tax exempt revenues | | (45,363) | | (32,330) |
| Disallowable provision written-off | | 27,347 | | - |
| Total income tax expense in the income statement | 33.9% | 143,199 | 31.6% | 116,100 |

Under the provisions of Qatar Tax Laws, deductibility of provisions for loan losses is restricted to 10% of the net income of the Bank before provisions and taxation. The value of provisions disallowed is available for set off in future years in case the actual provisions are lower than the 10% limit. This results in deductible temporary differences and could lead to creation of a deferred tax asset. The management is of the opinion that it is not probable that the projected future provisions will be lower than the 10% limit stipulated by Qatar Tax Laws. Accordingly, no deferred tax asset has been considered in these financial statements.

22. COMMITMENTS AND CONTINGENT LIABILITIES

| | 2008 | 2007 |
|--|-------------------|-------------------|
| a) Deferred or Contingent Commitments | | |
| Irrevocable loan commitments | 1,981,539 | 1,341,146 |
| Guarantees | 9,010,055 | 7,432,000 |
| Acceptances | 431,165 | 414,127 |
| Letters of credit | 411,733 | 384,790 |
| Others | 3,212,077 | 2,135,174 |
| | 15,046,569 | 11,707,237 |
| b) Other Undertakings and Commitments | | |
| Foreign exchange contracts | 4,389,504 | 3,772,825 |
| Interest rate swaps | 2,187,389 | 1,531,291 |
| | 6,576,893 | 5,304,116 |
| Total Contingencies and commitments | 21,623,462 | 17,011,353 |

At any time the Bank has outstanding commitments to extend credit. These commitments take the form of approved loans and overdraft facilities. Outstanding loan commitments have a commitment period that does not extend beyond the normal underwriting and settlement period of one to three months.

The Bank guarantees the performance of customers by issuing standby letters of credit and guarantees to third parties. For these instruments, the contractual amount of the financial instrument represents the maximum potential credit risk. If the counterparty does not perform according to the terms of the contract. A large majority of these expire without being drawn upon, and as a result, the contractual notional principal amounts are not representative of the actual future credit exposure or liquidity requirements of the Bank. In the absence of any process for accurate determination of credit risk of these credit related contingent liabilities, the contractual or notional principal amount has been considered as the credit exposure.

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23. OPERATING LEASE COMMITMENTS

Non cancellable operating lease rentals are payable as follows:

| | | |
|----------------------------|---------------|---------------|
| | 2008 | 2007 |
| Less than one year | 21,173 | 21,554 |
| Between one and five years | 4,639 | 8,659 |
| Over five years | - | 52 |
| | 25,812 | 30,265 |

The amount paid towards lease rentals during the year is QR. 21.94 million (2007: QR 18.96 million). In addition to the lease rental liability for the building, the Bank had a lease commitment for the ground rent payable to the landlord for an original term of 25 years. The ground lease rent payable was QR. 3 million annually. Pursuant to handover of the building to the landlord, the future lease rental commitments were extinguished.

24. INVESTMENT IN SPECIAL PURPOSE ENTITY

During 2003, HSBC Bank Middle East Limited Qatar acquired one golden share (face value of QR 10 each) representing one third holding in Qatar Global Sukuk Company SAQ, a special purpose entity, incorporated to issue Sukuk Bonds. The Bank acts as an agent for the other Sukuk Bond holders and does not have any other liability. The Bank also holds Sukuk Bonds amounting to QR 22 million, included in available for sale financial assets.

25. DERIVATIVE FINANCIAL INSTRUMENTS

In the ordinary course of business, the Bank utilizes interest rate swaps for trading and hedging purposes.

Interest rate swaps are commitments to exchange one set of cash flows for another.

The table below shows the positive and negative fair values of derivative financial instruments together with the notional amounts by the term of maturity. The notional amounts, which provide an indication of the volumes of the transactions outstanding at the year-end, do not necessarily reflect the amounts of future cash flows involved and the credit and market risk, which can be identified from the derivatives fair value.

| | Principle Value at Maturity | | | | | |
|---|------------------------------------|--------------------------------|----------------------------|------------------------------------|------------------------|----------------------|
| | Positive fair value | Negative fair value | Notional Amount | Within three Months | 3-12 Months | 1-5 Years |
| As at 31 December 2008 | | | | | | |
| a) Held for trading - (Interest rate swaps) | 6,523 | - | 634,265 | - | 364,150 | 270,115 |
| b) Held for fair value hedges - (Interest rate swaps) | - | 1,454 | 123,814 | - | 123,814 | - |
| Total | 6,523 | 1,454 | 758,079 | - | 487,964 | 270,115 |
| As at 31 December 2007 | | | | | | |
| a) Held for trading - (Interest rate swaps) | 92 | 77 | 30,264 | - | - | 30,264 |
| b) Held for fair value hedges - (Interest rate swaps) | 110 | 1,536 | 134,739 | 10,925 | - | 123,814 |
| Total | 202 | 1,613 | 165,003 | 10,925 | - | 154,078 |

The interest rate swaps are held to hedge the interest rate risk on investments and converts the interest receivable from fixed rate to floating rate. Please refer to note 8 for details of the investments hedged.

The gain on the revaluation of derivatives in 2008 has been taken to income statement (please refer to note 17 for details).

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26. GEOGRAPHICAL INFORMATION

The Bank is organised into one main business segment, which comprises commercial banking activities including credit cards. Geographically, the Bank operates in Qatar and majority of the profits are generated in Qatar. Substantially all the assets are held in Qatar and other GCC countries.

| | Qatar | Other GCC countries | Europe | North America | Others | Total |
|---|-------------------|---------------------------|------------------|------------------|---------------|-------------------|
| As at 31 December 2008 | | | | | | |
| Assets | | | | | | |
| Cash and balances with QCB | 787,613 | - | - | - | - | 787,613 |
| Due from banks and other financial institutions | 655,470 | 1,982,328 | 243,606 | 75,626 | 20,333 | 2,977,363 |
| Loans and advances to customers | 7,136,679 | - | - | - | - | 7,136,679 |
| Available for sale financial assets | 3,280,758 | - | - | - | - | 3,280,758 |
| Plant and equipment | 9,767 | - | - | - | - | 9,767 |
| Other assets | 241,033 | - | - | - | - | 241,033 |
| Total assets | 12,111,320 | 1,982,328 | 243,606 | 75,626 | 20,333 | 14,433,213 |
| Liabilities and equity | | | | | | |
| Customer deposits | 10,278,787 | - | - | - | - | 10,278,787 |
| Due to banks and other financial institutions | 149,762 | 470,596 | 1,862,193 | 15,000 | 50,416 | 2,547,967 |
| Other liabilities | 525,853 | - | - | - | - | 525,853 |
| Equity | 1,080,606 | - | - | - | - | 1,080,606 |
| Total liabilities and equity | 12,035,008 | 470,596 | 1,862,193 | 15,000 | 50,416 | 14,433,213 |
| As at 31 December 2007 | | | | | | |
| Assets | | | | | | |
| Cash and balances with QCB | 2,419,510 | - | - | - | - | 2,419,510 |
| Due from banks and other financial institutions | 206,417 | 1,431,823 | 13,767 | 28,826 | 35,672 | 1,716,505 |
| Loans and advances to customers | 5,325,180 | - | - | - | - | 5,325,180 |
| Available for sale financial assets | 570,384 | 10,926 | - | - | - | 581,310 |
| Plant and equipment | 12,648 | - | - | - | - | 12,648 |
| Other assets | 227,696 | 1,135 | - | - | - | 228,831 |
| Total assets | 8,761,835 | 1,443,884 | 13,767 | 28,826 | 35,672 | 10,283,984 |
| Liabilities and equity | | | | | | |
| Customer deposits | 7,508,009 | - | - | - | - | 7,508,009 |
| Due to banks and other financial institutions | 259,430 | 53,724 | 1,107,203 | 25,258 | 1,804 | 1,447,419 |
| Other liabilities | 529,326 | - | - | - | - | 529,326 |
| Equity | 799,230 | - | - | - | - | 799,230 |
| Total liabilities and equity | 9,095,995 | 53,724 | 1,107,203 | 25,258 | 1,804 | 10,283,984 |

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27. TRANSACTIONS WITH RELATED PARTIES

Related parties represent Head Office and key management personnel of the Bank and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Bank's management.

The Bank carries out various transactions with other group entities or other parties having important influence in the Bank's financial or operations decisions. The balances at the year-end with these accounts were as follows:-

| | 2008 | 2007 |
|--|------------------|------------------|
| On Balance Sheet Items | | |
| <u>Assets:</u> | | |
| Current accounts | 325,663 | 165,230 |
| Other assets | <u>2,184,158</u> | <u>1,428,039</u> |
| <u>Liabilities:</u> | | |
| Current accounts | 150,630 | 48,070 |
| Other liabilities | <u>3,058,112</u> | <u>1,902,959</u> |
| Off Balance Sheet Items | | |
| Guarantees | 808,518 | 877,734 |
| Foreign exchange contracts and derivatives | <u>3,556,441</u> | <u>1,296,049</u> |
| Items of income statement | | |
| Income of interest and commission | 67,989 | 75,860 |
| Expenses of interest and commission | 60,881 | 11,785 |
| Other expense | <u>60,571</u> | <u>29,551</u> |

Transactions with key management personnel

| | | |
|---|--------------|--------------|
| Salaries and benefits to key management personnel | <u>2,273</u> | <u>2,125</u> |
|---|--------------|--------------|

Balances receivable from and payables to Group entities are not secured and carry interest rates as per the terms agreed.

28. CASH AND CASH EQUIVALENTS

For the purpose of preparing the statement of cash flow, cash and cash equivalents include the following :

| | 2008 | 2007 |
|--|-------------------------|-------------------------|
| Cash and balances with Qatar Central Bank (excluding cash reserve) | 279,085 | 2,178,948 |
| Due from banks and other financial institutions | <u>2,977,363</u> | <u>1,716,505</u> |
| | <u><u>3,256,448</u></u> | <u><u>3,895,453</u></u> |

29. SHARE-BASED PAYMENTS

Achievement shares are utilised to promote widespread interest in HSBC Holdings shares among employees and to help foster employee engagement.

They are awarded to eligible employees after taking into account the employee's performance in the prior year. Shares are awarded without corporate performance conditions and are released to employees after three years provided that the employees have remained continuously employed by the Bank for this period.

The shares are accounted in the books of the Bank till they vest, at which time the ownership is transferred to the employee.

For the year ended 31 December 2008

In thousands of Qatar Riyals

30. CUSTODIAN AND CLEARANCE SERVICES

The Bank offers custodial services to local and foreign financial institutions, global custodians corporate and high net worth individuals. The services include safe custody of assets, reconciliations, corporate actions processing, cash management and reporting. The value of assets under custody as at 31 December 2008 was QR 9.86 billion. (2007: QR 11.4 billion).

31. USE OF ESTIMATES AND JUDGEMENTS

In the process of applying the Bank's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect in the amounts recognised in the financial statements:

The Bank reviews its problem loans and advances on a monthly basis to assess whether a provision for impairment should be recorded in the income statement. In particular, considerable judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of provisions required. Such estimates are necessarily based on assumptions about several factors involving varying degrees of judgment and uncertainty, and actual results may differ resulting in future changes to such provisions. As at 31 December 2008, the carrying values of loans and advances to customers totalled QR 7,385 million (31 December 2007: QR 5,479 million) and provision for impairment on loans and advances amounted to QR 248 million (31 December 2007: QR 154 million).

32. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform to the presentation in the current year's financial statements. Such reclassification did not have any impact on the declared profit or the equity for the year 2008.

SUPPLEMENTARY INFORMATION TO THE FINANCIAL STATEMENTS

Islamic Banking

The balance sheet and income statement of the Bank's Islamic banking activities is presented below;

| Balance Sheet | In thousands of Qatar Riyals | |
|--|------------------------------|----------------|
| As at 31 December 2008 | 2008 | 2007 |
| ASSETS | | |
| Due from financing activities to customers | 1,549,561 | 258,017 |
| Financial investments | 22,006 | 32,812 |
| Other assets | 3,065 | 2,529 |
| Total assets | 1,574,632 | 293,358 |
| LIABILITIES AND EQUITY | | |
| Customer current accounts | 95,867 | 31,078 |
| Other liabilities | 536 | - |
| Total liabilities | 96,403 | 31,078 |
| Equity | | |
| Capital | 300,000 | 239,105 |
| Due to head office | 1,133,440 | - |
| Retained earnings | 44,789 | 23,175 |
| Total equity | 1,478,229 | 262,280 |
| Total liabilities and equity | 1,574,632 | 293,358 |
| Contingencies and commitments | - | - |

Income Statement
For the year ended 31 December 2008

In thousands of Qatar Riyal

| | 2008 | 2007 |
|---|----------------------|----------------|
| Income from financing activities | 28,419 | 6,645 |
| Income from investing activities | 1,158 | 2,383 |
| Total income from financing and investing activities | <u>29,577</u> | <u>9,028</u> |
| Fee and commission income | 1,595 | 3,621 |
| Profit from foreign currency transactions | 15 | 2 |
| Total operating income | <u>1,610</u> | <u>12,651</u> |
| General administrative expenses | (5,625) | (2,046) |
| Net impairment loss on loans and advances | (3,948) | - |
| Total expenses | <u>(9,573)</u> | <u>(2,046)</u> |
| Profit for the year | <u>21,614</u> | <u>10,605</u> |